# LAKSH DOSHI

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#### **EDUCATION**

# Thadomal Shahani Engineering College, Mumbai University, India

2021-2025

Bachelor of Engineering in Information Technology

(CGPA 8.4/10)

**Coursework:** Data Science, Database Management, Operating System, Machine Learning, Software Engineering, Data Structures & Algorithms, Computer Networking, Entrepreneurship, Python Programming.

## Jai Hind College, Mumbai, India

August 2021

**Higher Secondary Certificate Examination** 

(87.7%)

#### **PROFESSIONAL EXPERIENCE**

### **SEO Analyst - Freelance**

The Language Connectors | Remote | September 2025 – Present

- Managing website updates and improvements, ensuring smooth functionality and user-friendly design.
- Tracking engagement metrics, analysing keyword datasets, suggesting strategies for improving digital reach.

### **Website Analytics & SEO Intern**

The Language Connectors | On-Site | May 2025 – August 2025

- Optimized website content structure & layout, developed new web pages using WordPress, and improved SEO tags and meta-attributes of the website.
- Conducted keyword analysis on 1000+ entries from Google Keyword Planner to identify top-performing terms. Achieved **Thousand+** visitors in 3 months, which led to **7-8% improvement** in conversion rates.
- Monitored and analyzed user behavior using Google Analytics, Google Search Console & Microsoft Clarity.

### **Search Engine Optimization Intern**

Erocare Retails Pvt. Ltd | Remote | Jun 2023 – July 2023

- Worked on Improving the rank of website on the google search engine.
- Found essential keywords and its search frequency for SEO titles & descriptions using google keyword planner.

### **PROJECTS AND PUBLICATIONS**

### LawLense: Case Summarizer and Law RAG-Based Chatbot | Repository

- Built a legal research system by web scraping 2,400+ constitutional articles and case results from Indian Kanoon using Python and Beautiful Soup.
- Developed a RAG-based legal chatbot using Sentence Transformers for embeddings, enabling article explanations and case lookup with improved semantic relevance.
- Designing components for case summarization and full-stack deployment using Gradio (frontend).

### Retail Store Sales Analytics | Repository

- Extracted an unclean & messy dataset from Kaggle and cleaned it using Python pandas. Exported the refined dataset to MySQL database server using SQLALchemy & PyMySQL libraries.
- Executed complex **SQL** queries to analyze category performance, transaction trends and customer behaviour. Developed a **Power BI** dashboard to visualize key business insights and sales metrics.

## Sneaker Resale Price Prediction using Ensemble Learning Methods | Book Link

- Authored a research paper accepted by the international journal "Springer Nature Group" in May 2024, in the proceeding volume "ICT analysis and Applications, proceedings of ICT4SD 2024".
- Analyzed the StockX dataset using Python (NumPy, Pandas, Matplotlib) to uncover price-influencing factors.
- Achieved an R<sup>2</sup> score of 0.94 through stacking with Lasso regression, outperforming the previous research benchmark (R<sup>2</sup> = 0.93).

#### **TECHNICAL SKILLS**

- Analytical Tools: Python (Pandas, Numpy, matplotlib), SQL (MySQL), MS-Excel, Power BI, Data Bricks.
- Development: Flutter, Dart, ReactJS, JavaScript, Firebase, GitHub, WordPress, Postman.
- Other tools: Canva, Google Analytics, HTML, CSS, Google Search Console.
- Soft skills: Analytical skills, Strong communication, Business requirement Analysis, Storytelling.

#### **CERTIFICATIONS**

- Microsoft Business Analysis Fundamentals | Coursera | August 2025
- Web development | Udemy | August 2024